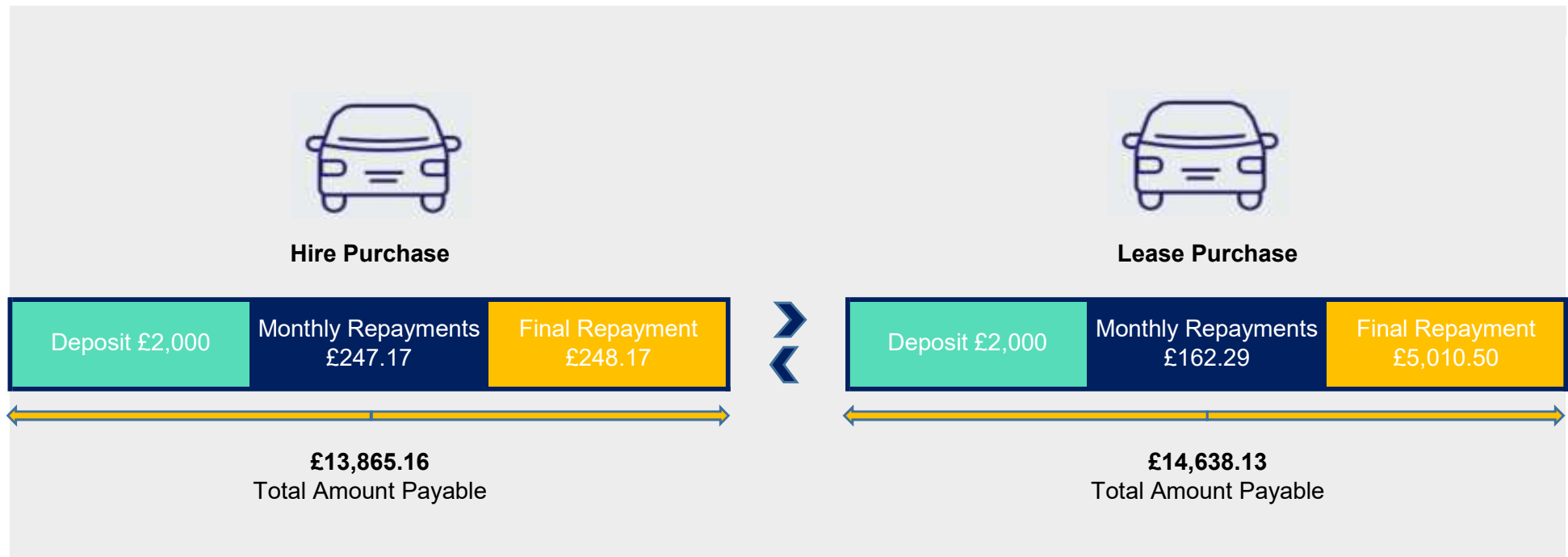


## Hire Purchase Vs Lease Purchase Feature Comparison



Product Feature Comparison			
Feature	Hire Purchase	Lease Purchase	Difference
Vehicle Cash Price	£12,000.00	£12,000.00	None
Customer Deposit	£2,000.00	£2,000.00	None
Amount Borrowed	£10,000.00	£10,000.00	None
Term	48 months	48 months	None
Monthly Repayments	£247.17	£162.29	£84.88 pm less on LP
Final Repayment	£248.17	£5,010.50	£4,762.33 more on LP
Option to Purchase Fee	£1.00	£1.00	None
Customer APR	9.00% APR	9.00% APR	None